



Instructions for becoming a Certified Vested Coach



What do I do as a Certified Vested Coach?



The Certified Coach (CDA Coach) designation is a prestigious recognition of CDAs who possess exceptional expertise and knowledge of both the theory and practice of the Vested methodology and relational contracting practices.

- Certified Coaches are individuals who have led at least one Vested deal and have a wide understanding of Vested in practice and can evaluate how well a Deal Architect team is architecting their agreement
- Certified Coaches typically are professional deal makers who work on multiple deals in their career

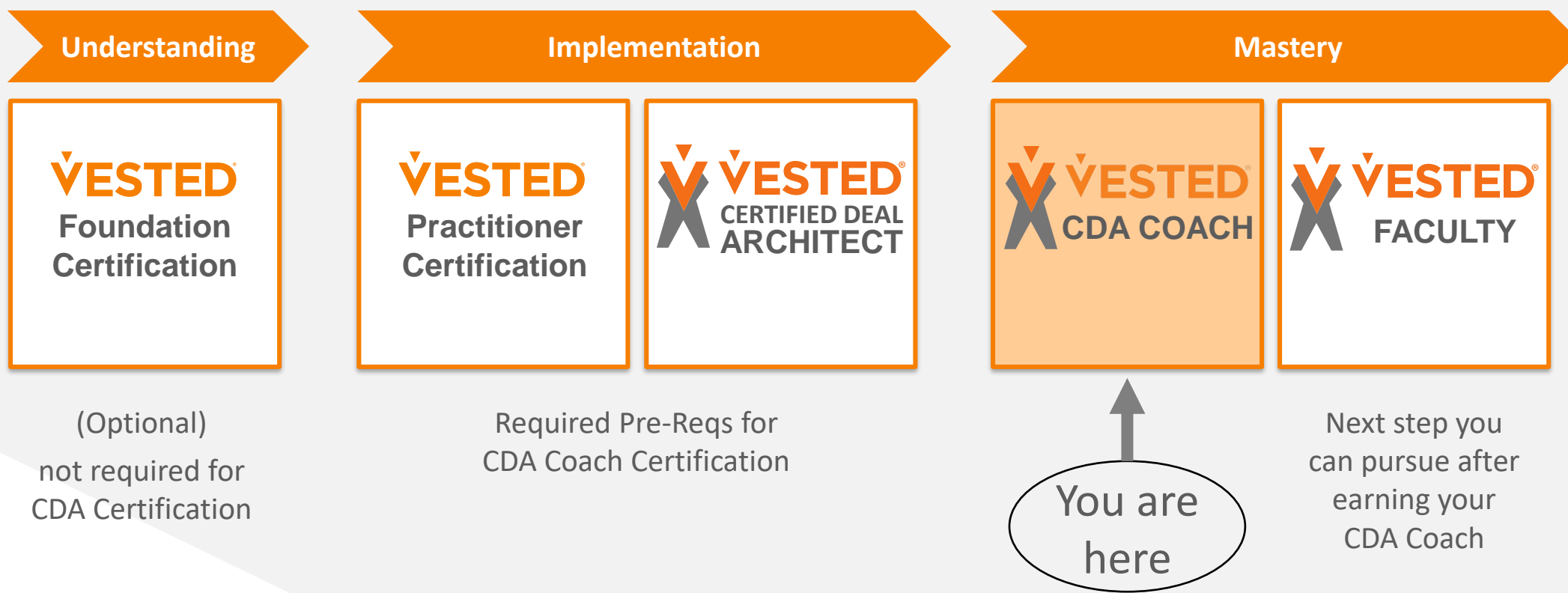




Where is CDA Coach in the Vested Certification levels?

The CDA Coach Certification is the 4th of five Vested Certification levels

In order to become a CDA Coach, you must have previously earned your Practitioner Certification and your Certified Deal Architect (CDA) Certification.





CDA Coach Certification: Courses You Must Have Taken



Individuals wanting to become a Certified Coach must complete *all* of the Vested courses and lead their organizations through the successful completion of a Vested Agreement, including being enrolled in the CDA Coaching Program course



All orange highlighted courses above: required for CDA Certification



CDA Coach Certification: Requirements



1. Complete each Topic in each Course
2. Pass each Quiz

There are *six* required elements you must complete to become a Certified Coach



1. Soft Skills Assessment

(taken in 502 CDA Coach Program course)



2. Standing Neutral

(Course and Quiz taken in 501 Continuing Education course)



3. Request for Partner

(Course and Quiz taken in 501 Continuing Education course)



4. Relationship Health Monitoring

(Course and Quiz taken in 501 Continuing Education course)



5. Delivering a CaT Assessment

(Course and Quiz taken in 502 CDA Coach Program course)



6. Deal Review

(Course and Quiz taken in 502 CDA Coach Program course)



CDA Coach Certification: Note on Requirements



These six requirements are *in addition* to the requirements for becoming a Certified Deal Architect, as you must be a current CDA to become a CDA Coach

You also must have also completed **two** Vested Deals, including at least **one** *Certified* Vested Deal

Please complete each of these six required elements in their listed courses. All of your courses can be found in your Vested “My Account” page

If you are having trouble accessing a course or cannot access a course at all, please email Mike Watts at mwatts10@utk.edu for assistance

- | | |
|---|--|
| ✓ | 1. Soft Skills Assessment
(taken in 502 CDA Coach Program course) |
| ✓ | 2. Standing Neutral
(Course and Quiz taken in 501 Continuing Education course) |
| ✓ | 3. Request for Partner
(Course and Quiz taken in 501 Continuing Education course) |
| ✓ | 4. Relationship Health Monitoring
(Course and Quiz taken in 501 Continuing Education course) |
| ✓ | 5. Delivering a CaT Assessment
(Course and Quiz taken in 502 CDA Coach Program course) |
| ✓ | 6. Deal Review
(Course and Quiz taken in 502 CDA Coach Program course) |



CDA Coach Certification: Quiz Requirements



1. Soft Skills Assessment

(taken in 502 CDA Coach Program course)



2. Standing Neutral Quiz

(taken in 501 Continuing Education course)



3. Request for Partner Quiz

(taken in 501 Continuing Education course)



4. Relationship Health Monitoring Quiz

(taken in 501 Continuing Education course)



5. Delivering a CaT Assessment Quiz

(taken in 502 CDA Coach Program course)



6. Deal Review Quiz

(taken in 502 CDA Coach Program course)

Description

Avg. Time to Complete

self-assessment 2-4 hours

20 questions 20-25 minutes

20 questions 20-25 minutes

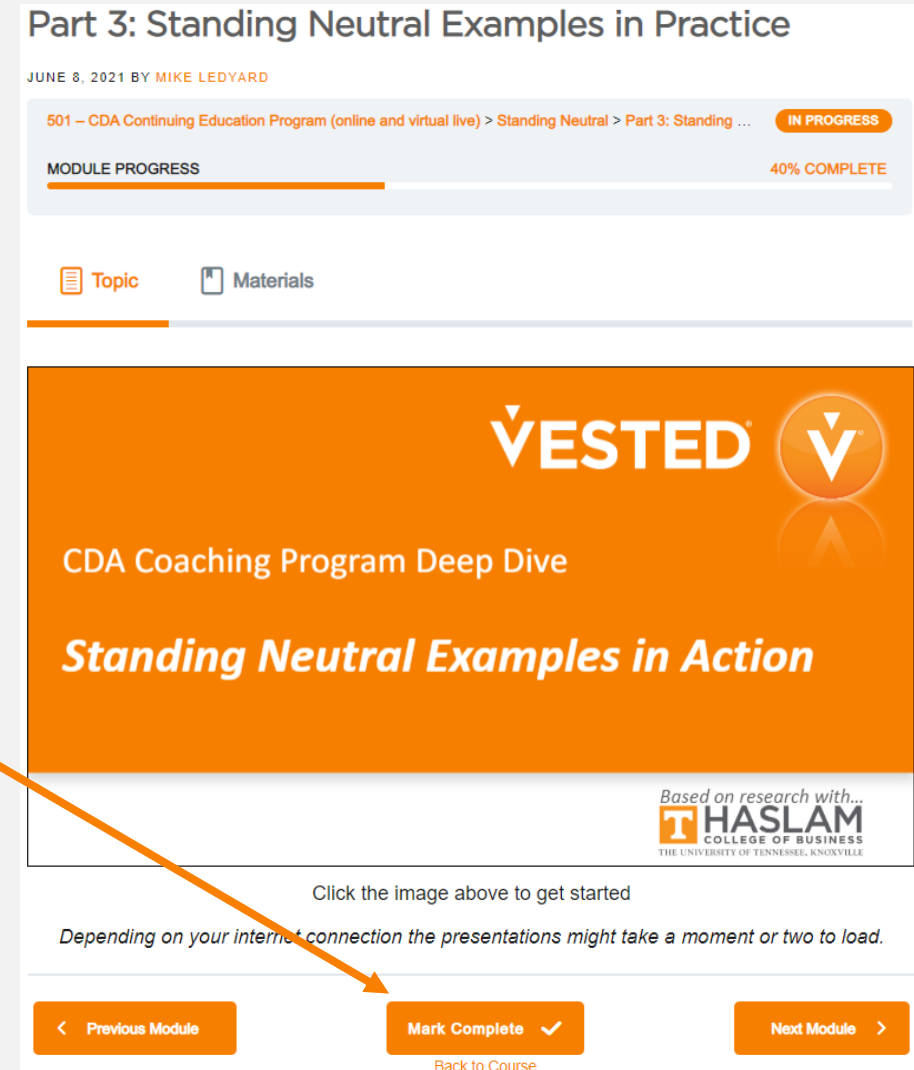
10 questions 10-15 minutes

15 questions 15-20 minutes

20 questions 20-25 minutes

CDA Coach Certification: Course Requirements

- Take each required course
- As you complete each Topic, close the video to return to the Topic Screen
- You must click the **Mark Complete** button to assure you receive credit for completing each Topic




Part 3: Standing Neutral Examples in Practice

JUNE 8, 2021 BY MIKE LEDYARD

501 – CDA Continuing Education Program (online and virtual live) > Standing Neutral > Part 3: Standing ... **IN PROGRESS**

MODULE PROGRESS 40% COMPLETE

Topic Materials

VESTED 

CDA Coaching Program Deep Dive

Standing Neutral Examples in Action

Based on research with... **T HASLAM** COLLEGE OF BUSINESS THE UNIVERSITY OF TENNESSEE, KNOXVILLE

Click the image above to get started

Depending on your internet connection the presentations might take a moment or two to load.

< Previous Module **Mark Complete** ✓ Next Module >

Back to Course



CDA Coach Certification: Are you ready?



Learn More About Vested Certified Coach Certification

SEPTEMBER 8, 2021 BY KATE VITASEK

0% COMPLETE 0/5 Steps

An ongoing continuing education program that brings both on-demand and in-person learning opportunities to CDAs, and is designed to give all CDAs the ability to stay current. Ready to get started on your journey to be a CDA Coach? Click below to begin.



Instructions for becoming a Certified Vested Coach

Based on research with... 

Click through the slides above for instructions for becoming a Certified Vested Coach. This is the next step for current Certified Deal Architects (CDAs). There are several pre-requisites before you can take this certification, so please read through the above thoroughly to learn about the requirements.

Course Content

About the CDA Coach Program

- ☐ One-Page Overview of CDA Coach Certification
- ☐ Coaching Program FAQ
- ☐ About Each Course in Certified Coach Certification
- ☐ Instructions for Becoming a Certified Coach

Final Step: Print Your Certificate

- ☐ Final Step: Print Your CDA Coach Certificate

- To check if you have completed all of the requirements and courses, go down to the “**Print Your CDA Coach Certificate**” section of the course

- On the next screen, click on **click here**

Final Step: Print Your CDA Coach Certificate

SEPTEMBER 8, 2021 BY JENNIFER WERNER

[Learn More About Vested Certified Coach Certification](#) > [Final Step: Print Your CDA Coach Certificate](#)

IN PROGRESS

Once you have completed the courses required for this certification, please [click here](#) to print your certificate.

CDA Coach Certification: Are you ready?



- If you have not completed all of the requirements, the next screen will advise what remains

Print Your Vested Practitioner Certificate

SEPTEMBER 2, 2021 BY KATE VITASEK



To take this course, you need to complete the following courses first: [102 – Vested Executive Education \(online and virtual live course\)](#), [201 – Is Vested Right For Your Situation? \(online course\)](#), [202 – Getting Ready for Your Vested Journey \(online course\)](#), [401 – Creating A Vested Agreement \(online course – 2020\)](#)

Print Your Vested CDA Coach Certificate

SEPTEMBER 8, 2021 BY KATE VITASEK

0% COMPLETE 0/1 Steps

Congratulations on completing the required courses for becoming a Certified Vested Coach. This is the next step for current Certified Deal Architects (CDAs). Please select the topic below to complete the final step and print your certificate.

Course Content

Expand All

Final Step: Print Your Certificate



Final Step: Print Your Certificate

1 Quiz





Print Your CDA Coach Certificate

- Click the **Final Step** on the next screen
- On the next screen, verify that you have completed all of the Requirements and click **Next**
- On the next screen, type in the way your want your name to appear on your CDA Coach plaque, your address and click **Finish Quiz**
- On the next screen, print your CDA Coach Certificate

Final Step: Print Your Certificate

JULY 1, 2021 BY KATE VITASEK

Print Your Vested CDA Coach Certificate > Final Step: Print Your Certificate

IN PROGRESS

Module Content

Final Step: CDA Coach Verification Checklist

CDA Coach Verification Question

- ☒ I verify that I have taken and passed all five of the required quizzes for my CDA Coach Certification
- ☒ I verify that I have completed the required Soft Skills Assessment and reviewed/discussed it with a CDA Coach Mentor
- ☒ I verify that I am a current Vested Certified Deal Architect

Next

Please input your preferred name to be printed on your CDA Coach plaque, and your mailing address for the University of Tennessee to send your plaque to.

CDA Coach Candidate
1234 Main Street
Wauseon, OH 43567

This response will be awarded full points automatically, but it can be reviewed and adjusted after submission.

Finish Quiz

RESULTS

2 of 2 Questions answered correctly

You have reached 3 of 3 point(s), (100%)

PRINT YOUR CERTIFICATE

Congrats on becoming a Certified Coach!

You can print your digital certificate using the button above, and you will also be mailed your CDA Coach plaque in the next few weeks. Congrats!





Receive your CDA Coach Certificate and Plaque



Once you are certified as a CDA Coach, in addition to your digital certificate you will also be mailed a plaque.

Congrats on becoming a Certified Coach!





Benefits You've Unlocked as a Certified Coach



Within the next few days, you will have full access to the CDA Coach Library, which contains resources for Certified Coaches.

You will also have access to all the Vested and CDA Coach logos and can use the CDA Coach logo in your email signature.

In addition, as a Certified Coach you can begin to commercialize your deals under a licensing agreement.

CDA Coach Library

APRIL 18, 2020 BY ELIZABETH KANNA

28% COMPLETE Last activity on September 7, 2021 9:04 am IN PROGRESS

Course Content

Expand All

☐ Vested Shared Vision & Desired Outcomes
3 Topics

☐ Relational Contracting vs. Vested

☒ FAQs

☒ The Vested Glossary

Awareness

☒ Vested Way eBr

☒ Vested 101 Pre





Ongoing Requirements of Certified Coaches



Like most certifications, the CDA Coaching Program requires a certain level of continuous education credits. Once someone becomes a Certified Coach they will need to continue to keep their skills up to date.

Ongoing Requirements

- The CDA Coaching Program uses a flexible “point” system to make it easy for Certified Coaches to stay involved and focus on things they think are most appropriate for them
- CDA Coaches must earn 20 total points of continuing education credit and/or equivalent leadership as a CDA Coach ***over a two-year period***



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